

Income/Expense Comparison by Category - Year To Date

1/1/2012 through 8/23/2013

8/23/2013

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| Category | 1/1/2012- 8/23/2012 | 1/1/2013- 8/23/2013 | Amount Difference |
|---------------------------------|------------------------|------------------------|----------------------|
| INCOME | | | |
| Uncategorized | 1,631 | 1,700 | 69 |
| Alliance Agency Deposit_Payment | 1,245 | 10,176 | 8,931 |
| Annual Sponsorship | 10 | -74 | -84 |
| Community | 493 | 30 | -463 |
| Leadership | 158 | 1,490 | 1,332 |
| Legacy | 3,087 | 410 | -2,677 |
| Sustaining Sponsor | 120 | 769 | 649 |
| TOTAL Annual Sponsorship | 3,869 | 2,625 | -1,244 |
| Donation -- Collection Point | 982 | 25 | -957 |
| Donation -- outside Zion | 4,454 | 7,233 | 2,779 |
| Donation -- within Zion | 2,744 | 415 | -2,329 |
| Fairs & Events | | | |
| Chance Allies Concert | 0 | 170 | 170 |
| Essentials Scrappin | 600 | 1,085 | 485 |
| Leaves for Lent | 361 | 5 | -356 |
| Loud Offering | 0 | 564 | 564 |
| TOTAL Fairs & Events | 961 | 1,824 | 863 |
| Grant | 0 | 1,251 | 1,251 |
| LELC Kids Helping Kids | 0 | 95 | 95 |
| On-Line Collection | 0 | 24 | 24 |
| Zion Core Budget | 1,536 | 1,378 | -158 |
| Zion In-Kind Rent | 3,200 | 3,200 | 0 |
| TOTAL INCOME | 20,622 | 29,946 | 9,325 |
| EXPENSES | | | |
| Uncategorized | 0 | 0 | 0 |
| Account Discrepancy | -353 | 315 | -669 |
| Auto | | | |
| Gas | 0 | 301 | -301 |
| TOTAL Auto | 0 | 301 | -301 |
| Bank Charge | 94 | 68 | 26 |
| Conference Fees | | | |
| Registration Fees | 30 | 0 | 30 |
| TOTAL Conference Fees | 30 | 0 | 30 |
| Consultant Fee | 169 | 73 | 97 |
| Coordinator Salary | 323 | 312 | 11 |
| Diapering 101 | 0 | 104 | -104 |
| Equipment | 608 | 39 | 570 |
| Guest Supplies | 13,280 | 20,301 | -7,021 |
| Diapers | 0 | 80 | -80 |
| Extras Cart | 100 | 70 | 30 |
| Fitchburg | 0 | 4,868 | -4,868 |
| Hospitality Supplies | 136 | 43 | 92 |
| Stoughton Watershed | 2,043 | 532 | 1,511 |
| Support Supplies | 0 | 55 | -55 |
| TOTAL Guest Supplies | 15,559 | 25,949 | -10,390 |
| Guest Supplies - Extras Cart | 10 | 0 | 10 |
| Legal Consultation | 80 | 0 | 80 |
| Loan | -600 | 0 | -600 |

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| Misc. | 0 | 66 | -66 |
| Office supplies | 507 | 877 | -370 |
| Software | 0 | -38 | 38 |
| Software License | 0 | 118 | -118 |
| TOTAL Office supplies | 507 | 957 | -450 |
| Postage | 44 | 0 | 44 |
| General | 0 | 47 | -47 |
| TOTAL Postage | 44 | 47 | -3 |
| Publicity | 0 | 190 | -190 |
| Rent | 3,200 | 3,200 | 0 |
| Software | | | |
| Research | 0 | 150 | -150 |
| TOTAL Software | 0 | 150 | -150 |
| Travel | 0 | 13 | -13 |
| Utilities | | | |
| Internet | 61 | 0 | 61 |
| Telephone | 54 | 108 | -54 |
| TOTAL Utilities | 116 | 108 | 7 |
| Volunteer Support | 85 | 30 | 55 |
| Cell Phone Minutes | 33 | 43 | -11 |
| Computer&Technology | 32 | 0 | 32 |
| Gas Allowance | 85 | 0 | 85 |
| TOTAL Volunteer Support | 234 | 73 | 161 |
| WalkInSupport | | | |
| GasCards | 50 | 0 | 50 |
| TOTAL WalkInSupport | 50 | 0 | 50 |
| TOTAL EXPENSES | 20,071 | 31,964 | -11,893 |
| OVERALL TOTAL | 550 | -2,018 | -2,568 |